

agree that courses are relevant to their personal development

**ILLINOIS** Gies College of Business

# **Executive Education**

Professional and Executive Education at Gies College of Business provides professional development that empowers senior executives and high-performing managers to achieve their potential.

**Program Areas:** Accounting • Business Ethics • Digital & Global Marketing • Finance Innovation Management • Leadership • Management • Operations



### **Online Programs**

Our online courses address topics relevant to rising leaders, managers and directors with an array of backgrounds.



## **Residential Programs**

Learn the content that is driving innovation in today's business world in a traditional classroom setting.



#### **Custom Programs**

We can customize a program to address the specific business challenges facing your organization.

An extremely valuable course for managersoverseeing business units with large budgets.

Executive Education Learner, Managerial Accounting Course, Fall 2018

## Contact us to learn how we can help you or your organization.

#### Amanda Brantner

Director of Professional and Executive Education amandab@illinois.edu · (217) 244-8497 GiesBusiness.illinois.edu/executive-education



## Professional Development & Personal Growth Continue Learning with Executive Education's Business Essentials Series

This collection of high-level online business courses addresses topics relevant to rising leaders, managers, and directors with an array of backgrounds. Complete this online series at your own pace. Learn in a fully-engaged online classroom, where collaboration with renowned faculty and eager colleagues returns leaders to their organization with a renewed sense of purpose.

## **Series Details**

MA

MM

4 weeks per course • 10-15 hours self-paced coursework2-3 live sessions per course • 100% online mobile, desktop, tablet

### Managerial Accounting

Explore different methods of creating, maintaining, and presenting cost information, and learn how this is used in a variety of decision-making scenarios.

#### **Marketing Management**

Learn the major elements of the marketing mix—product policy, channels of distribution, communication, and pricing—to see how they fit within different analytical frameworks.

#### Strategic Leadership & Innovation

This course builds skills in team leadership and adaptive organizational design to enhance leaders' effectiveness in a fast-moving business world.

## PI Proc

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#### **Process Improvement**

Gain an understanding of the principles of continuous improvement, and learn how to implement organization-wide initiatives such as Six Sigma and Lean Management.

 With our expertise in providing high-engagement online classroom experiences, we provide the ideal learning environment that transcends geography and accommodates busy schedules.

Carlos Torelli, Executive Director, Professional and Executive Education

#### **Register today!**

Learn more and register at

GiesBusiness.illinois.edu/executive-education. Or contact Amanda Brantner, Director of Professional and Executive Education at **amandab@illinois.edu** or (217) 244-8497.



## **Customized Executive Education Courses**

## **Invest in Your Team**

Professional and Executive Education at Gies College of Business specializes in custom education that addresses the specific business challenges of your organization. Our team works closely with your organization to design course modules that meet your needs. Our team can even provide specialized content to enhance your existing in-house executive development programs.

## Custom projects designed for Executive Education have included such courses as:

#### Leading & Designing Organizations

- · Values-Based Leadership
- Leading Change
- Process Management

#### **Services Marketing**

- Creating Value for Customers
- Branding
- Building Loyalty

#### Leading & Managing People

- Negotiation
- Conflict Resolution
- Inclusion

### **Operational Excellence**

- Operations Strategy
- Budgeting
- Performance Measurement

#### **Data Driven Decision Making**

- Financial Information
- Insights from Data
- Performance Management

#### Leading Innovation

- Leveraging Innovation Trends
- Generating Ideas
- Business Model Innovation

## How is the program designed?

Our team works together to understand your needs, then curates content and tools to create a learning experience that benefits the unique goals or your organization.

## Who will teach the program?

Our program curriculum is delivered by our world-class faculty renowned for innovative research and captivating classroom exchanges.

## How will the group learn?

The learning environment will be customized to suit the needs of your group. We can set up courses at your organization, off-site, online, or in a blended capacity.

## Companies we've worked with include:

Axis Capital • Carle Foundation • Caterpillar, Inc. • Granular • Synchrony

## Contact our program director to learn more about customized Executive Education program.

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